

BUYING AND SELLING ONLINE

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Can you hear me? If not, click the chat button below and let me know.





- What we will cover today:
 - Locally/In Person:
 - Craigslist, Facebook Marketplace, OfferUp and LetGo
 - Online Buying and Selling:
 - Ebay and Etsy
 - \circ What you can find on these websites
 - Tips for Buying & Selling
 - Safety

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Website /App	Is it Free to Sell?	Is It Free to Buy	In Person or Online	Credit Cards?	Required Account/ Sign Up To Buy?	Required Account/ Sign Up to Sell?
Craigsli st	Yes	Yes	In Person	No	No	No
Facebook Marketpla ce	Yes	Yes	In Person	Yes	Yes	Yes
OfferUp/ LetGo	Yes	Yes	In Person	Yes	Yes	Yes
Ebay	No	Yes	Online	Yes	Yes	Yes
Etsy	No	Yes	Online	Yes	No	Yes



BUYING AND SELLING LOCALLY / IN PERSON







What Are The Advantages Of Shopping In Person

- Can haggle
- Receive it quicker
- Get to see the product before buying
- Your the person who delivers the item



CRAIGSLIST

craigslist



	craigslist: ha	artford classifie	eds for jobs, apartments, personals, for sale, services, community, and events	
craigslist.org/			C Qr Google	
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	childcare local news			sublets / te		arch / engineering	eastern ct glens falls hartford
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What Is Craigslist?

- . A classified advertisements website with sections devoted to:
 - Community
 - . Housing
 - Jobs

- For Sale
- . Personals
- Gigs
- Resumes



Anybody need a grandma for Christmas (Tulsa)

reply

I have nobody and would really like to be part of a family. I cook and I can cook dinner. I'll even bring food & gifts for the kids! I HAVE NOBODY AND IT REALLY HURTS! Let me be part of your family.

Craigslist Pros

- Your listing automatically remains active for 30 days.
- . Its free, no account needed
- Can ask/provide services which wouldn't normally be found on other websites



FACEBOOK MARKETPLACE



Facebook Marketplace





What Is Facebook Marketplace?

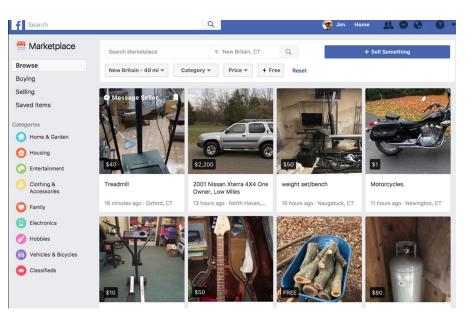
. A platform that allows FB users buy and

sell

- Classifieds
- Clothing &
 - Accessories
- Deals
- Electronics

- Electronics
- Entertainment
- Family
- Hobbies
- Home & Garden
- Housing
- Vehicles





Facebook Marketplace Pros

- . Several different ways to pay
- . You can communicate with the facebook

messenger app

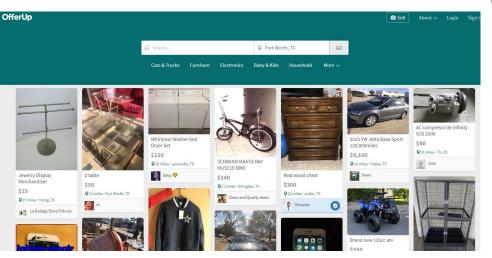
- . If you have a FB account your good to go
- . You can view a sellers profile



OFFER UP & LETGO







What Is OfferUp?

LIBRARY

- An online mobile-first C2C marketplace with an emphasis on in-person transactions
- . Founded as a competitor to Craigslist,

differentiating itself with mobile-friendly apps and user profiles with ratings.



CATEGORIES ON OFFER UP & LETGO

Antiques Appliances Arts & crafts Audio equipment Auto parts Baby & kids Beauty & health Bicycles Boats & marine Books & magazines Business equipment Campers & RVs Cars & trucks CDs & DVDs Cell phones Clothing & shoes Collectibles Computer equipment Electronics Exercise Farming Free Furniture Games & toys General Home & garden Household Jewelry & accessories Motorcycles Musical instruments Pet supplies Photography Software Sports & outdoors Tickets Tools & machinery TVs Video equipment Video games





TIPS FOR LOCAL / IN PERSON BUYING



- Buy at your own risk
- Contact the seller right away to express your interest
- Negotiate a price
- Be prepared to travel and have a vehicle for transportation
- Examine the item carefully
- Do not feel pressured to buy



FOR LOCAL / IN PERSON SELLING



- Agree on a amount before meeting
- Remove your ad once your item is sold
- Price your item reasonably
- Field multiple offers
- Be honest, forthcoming and polite
- Use keywords to make you listing stand out
- Use the categories to your advantage





SAFETY TIPS FOR LOCAL / IN PERSON BUYING & SELLING



- Never meet alone at night
- Only deal with people you can meet locally
- Never wire any money or use checks
- Never give out private financial info
- Try to avoid offers that involve shipping
- These websites do not guarantee anything or are involved in any transactions



BUYING AND SELLING ONLINE







What Are The Advantages Of Shopping Online?

- You get to do it in the comfort of your own home
- Online you can see the quantity
- Can see others interest in the item
- Packages are shipped



EBAY





What Is Ebay?

 An e-commerce website that facilitates consumer-to-consumer and business-to-consumer sales through its website



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Lace Up

Ebay Pros

- . eBay Money Back Guarantee policy
- . Automatic bidding
- . Extensive user reviews
- . May get items cheaper than MSRP



More Ebay Info:

- ITEM CONDITION
 New and Used
- LISTINGS
 - Accept Offers
 - Auction
 - Buy it now
- VIEW THE SELLER INFORMATION
 - $\circ~$ You'll be able to see the sellers feedback from past sales here





TIPS FOR EBAY BUYING & SELLING

CLASSES



BUYING:

- Bid Sniping and Automatic Bidding
- Message the seller to "Buy Now"
- Always look at the sellers profile!
- Research the MSRP
- Set up a paypal account

SELLING:

- Choose between you paying for shipping or the buyer to paying
- Choose a region to sell to
- Auctioning an item could potentially cause you to miss out on money if you get few people bidding on your item.
 But if you know the item will be popular you can use this to your advantage.
- Include pictures and condition
- Reference other sellers for pricing



Etsy







What Is Etsy?

. An e-commerce website that allows users to build their own

business/storefront online

. Typically involves independently or hand made crafts





Etsy Categories:

- Everyday Finds
- Jewelry &Accessories
- Clothing & Shoes
- Home & Living

- Wedding & Party
- Toys &
 Entertainment
- Art & Collectibles
- Craft Supplies
- Gifts



TECH



TIPS FOR ETSY BUYING & SELLING



BUYING:

- Compare listings to make sure the product is authentic
- Make sure to include any measurement details or special greetings for gifts in the messages
- Always look at the sellers profile!

SELLING:

- Choose a good store front name
- Look around etsy to see how others are pricing similar products
- Create social media pages to advertise wares
- Include as much info on the processing time and how the products made



DIFFERENT WAYS TO PAY & RECEIVE ITEMS





Locally:

- PAY
 - PayPal
 - \circ Venmo
 - \circ Cash

RECEIVE

- \circ Shipping
- \circ Pick up item

Online:

- PAY
 - PayPal
 - Credit Card
- RECEIVE
 Shipping



Additional Resources

- LETGO HELP PAGE
 - letgo.com/en-us/help
- EBAY HELP PAGE
 - ebay.com/help/selling
 - ebay.com/help/buying
- FACEBOOK MARKETPLACE HELP PAGE
 - o facebook.com/help/153832041692242
- OFFERUP ABOUT PAGE
 - o about.offerup.com

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OfferUp/ LetGo	Yes	Yes	In Person	Yes	Yes	Yes
Ebay	No	Yes	Online	Yes	Yes	Yes
Etsy	No	Yes	Online	Yes	No	Yes



Thank you! Stop by the tech desk for 1:1 appointments